Corporate Profile
Background

SVJ Medical Supplies cc is a supplier of specialised medical equipment and consumables throughout Namibia. We meet the stringent expectations of specialist physicians, public and private hospitals—including operating theatre, critical care, high care units, trauma and emergency care.

The business has well-developed infrastructure and experienced team of clinical and technical specialist that allows it to deliver a comprehensive range of product. The combination of extensive experience and educational background allow us to provide world class support to our clients. Our partnerships with leading international medical manufacturers ensure that local and international support is technologically dynamic and efficient. All our solutions meet the specifications and needs of our clients’ promptly and effectively.

Our Vision

We will increase the value of our corporation and our regional portfolio of diversified brands by exceeding customers’ expectations and achieving market leadership and operating excellence in every segment of our business.

Our Mission

SJV Medical is in the medical equipment and supplies business and our goal is to provide the highest level of service, the broadest selection of quality products and the most competitive prices. We are a values-driven business and our core values include the following:

1. Excellent customer service
2. Taking care of our people
3. Building strong relationships
4. Doing the “right” thing
5. Creating shareholder value
6. Respect for stakeholders
7. Entrepreneurial spirit

“Passion drives success”
The scope of services comprises of:

1. Medical Equipment Package Contracting including engineering, procurement, logistics, supply/delivery to site, installation, testing, commissioning and warranty support.

2. Turn-Key Projects including:
   - Engineering
   - Project management
   - Construction (in cooperation with local civil contractors)
   - Supply medical equipment
   - Site supervision
   - Installation
   - Commissioning
   - Staff training
   - Warranty maintenance

In addition to our service for complete medical equipment and turn-key solution for hospitals and clinics, we are also a wholesale for medical products.

The market that SVJ Medical Supplies cc supports is divided into segments:
   - Hospital, (which includes all regions, academic and private clinics) and
   - Medical practitioners.
   - Pharmacies.

The fundamental principles of medical support are the same sales representative in each area, sales people are supported by a clinical applications expert for each product line. Product installation and application training is done by dedicated application personnel or a factory trained technician.

We have access to every kind of medical products in the field of:
   - Theatre Equipment
   - ICU Equipment
   - Laboratory
   - Pathology
   - Doctor’s Equipment
   - Wound Dressing
   - CSSD, Sterilizations
   - Hygienic
   - ECG, EEG Monitoring
   - X-Ray Departments
   - Emergency Products
   - Hospital House Technique like Generator
   - Mortuary
   - Homecare
   - Textiles, Dressings
   - All kinds of Disposables
   - Dental Equipment
   - Dental Accessories
We are authorized distributors by the following suppliers:

**Nihon Kohden** offers devices in three main areas: critical care patient monitors, cardiology (with a fully scaleable solution for every application from high care to specialized critical care), cardiology devices (with a range of ECG and haemodynamic devices) and neurophysiology devices for EEG, EMG and evoked potential (EP).

**Medison** offers a range of ultrasound devices with superb image quality and 3-D technology. Specialised units for radiology, obstetrics and gynaecology, cardiology and other modalities are available.

**Respironics** is a manufacturer and distributor of respiratory products, for both the diagnostic and therapeutic markets, sleep diagnostic and therapy devices (CPAP/BiPAP), oxygen concentrators, invasive and non-invasive ventilation, and specialised neonatal products.

**Ad-Tech** Medical Instrument Corporation manufactures a range of intra-cranial electrodes and devices for the surgical treatment of epilepsy as well as devices for neurosurgery.

**Altera** manufactures a wide range of customizable and specification-built anaesthesia Circuits ventilation circuits, heated wire circuits, neonatal circuits. Other products include CPAP circuits, IPPB circuits, catheter mounts, oxygen therapy, anaesthesia masks, re-breathing bags and accessories.

**Ambu** manufacture several respiratory and life-support devices and neuro-diagnostic solutions, as well as an excellent range of medical training aids.

**Biometrix** Limited offers a large range of consumable products including chest and wound drainage systems, fully disposable invasive pressure transducer sets and a wide range of extension sets and adaptors.

**Cardiac Science** manufactures automatic external defibrillators (AEDs), to provide public access, healthcare, and rescue professionals extended capabilities for emergency treatment of sudden cardiac arrests.
**Deltamed** Medical manufactures a full range of Intravenous cannulae, available in both FEP and polyurethane from size 14-26 gauge, with straight hub, injection port and safety (needlestick prevention) configurations.

**Dynamed (Galls)** manufacture and supply trauma and emergency products and include immobilization/extrication equipment, ambulance stretchers, splints and resuscitators.

**NSpire** manufactures lung function, exercise VO2 devices offering an extensive product line-up from peak flow meters to whole body plethysmography, lung transfer function and ergospirometry.

**Hospilite** offers a range of operating surgical, outpatient and examination lights.

**Winchart** is a multi-discipline point-of-care anaesthesia record-keeping system, designed to capture clinical information from patient monitoring and other devices in the anaesthetic environment.

**Sonosite** manufactures a range of portable ultrasound devices. Their comprehensive range offers all modalities: obstetrics and gynaecology, vascular and cardiology, emergency medicine and line placement.

**Sonosite** The slogans “Innovation in Intubation™” and “To Life!™” embody the mission and philosophy of Parker Medical, a company devoted to saving lives by significantly improving the technology for tracheal intubation in the hospital and pre-hospital setting. Through their unified family of products, Parker Medical strive to increase the accuracy, speed, and safety of intubation, while actively seeking to apply the patented airway management technologies in development of new products and systems. The Parker ET tubes incorporate a unique Flex-Tip to minimize the risk of insertional trauma.

**ScottCare** offer a range of ambulatory ECG measuring devices and software Holter systems.

**JMS** manufactures a range of blood bags, renal dialysis devices, AV fistula needles and infusion sets in a wide array of configurations.
**Minntech** International offers a range of dialyser reprocessing and cleaning devices. In addition, they offer certified re-usable high flux dialysers with polysulphone membranes.

**Pulse Biomedical**

**Olympic Medical**

**Suntech Medical** The SunTech® 247™ Diagnostic Station provides both an affordable replacement for mechanical gauges and mercury sphygmomanometers and the potential of a vital signs device without the expense. With our modular design, start with blood pressure and add other parameters such as temperature and SpO2 when needed. Additionally, the SunTech 247 comes in a variety of mounting options so you can use it wherever, whenever and however you like.

**VBM** specializes in the development of innovative respiratory products for anaesthesia, intensive care and emergency products for difficult airway management. The Laryngeal Tube (LT) is an alternative device suitable to secure the airway during difficult airway management. VBM products are sold into more than 80 countries worldwide through distributors or own subsidiaries.

**Verathon** The Glidescope Video Laryngoscope (GVL) from Verathon is an ideal tool for physicians and other healthcare professionals who need to effectively manage standard to difficult airways. The Glidescope offers a consistently clear view of the airway, enabling quick intubation. Designed for 1st pass success this device has many applications and offers significant additional benefit as a teaching and training tool.

**Bellco** provides a range of dialysis machines that offer both conventional and modified haemodialysis treatments in a safe and efficient manner.

**Pro-Tech** Services is the manufacturer and supplier of diagnostic sensors to the sleep medicine field.
**B. Braun** is one of the world’s leading healthcare suppliers. Our four divisions orient their products and services toward different medical fields: hospital, surgery, private practice (medical care and doctors’ offices) and extracorporeal blood treatment.

By networking our divisions’ knowledge and developing solutions for the healthcare system, we transform products and services into integrated systems.

- The Hospital Care Division supplies hospitals with infusion and injection solutions, as well as disposable medical products.
- The Aesculap Division focuses on products and services for all of the core processes in surgery.
- OPM (Out Patient Market) supplies medical products outside of the hospital market, as well as for chronically ill and long-term care patients.
- The B. Braun Avitum Division combines the supply of medical products and services concerning extracorporeal blood treatment.

**BD (Becton, Dickinson and Company)** is a global medical technology company that is focused on improving drug delivery, enhancing the diagnosis of infectious diseases and cancers, and advancing drug discovery. BD develops, manufactures and sells medical supplies, devices, laboratory instruments, antibodies, reagents and diagnostic products through its three segments: BD Medical, BD Diagnostics and BD Biosciences. It serves healthcare institutions, life science researchers, clinical laboratories, the pharmaceutical industry and the general public.

**ArjoHuntleigh** offers a broad range of integrated solutions for care of people with reduced mobility and related conditions, with the aim to enhance efficiency and quality of care in elderly care facilities, hospitals and other care environments. A broader range of solutions is now available to assist clinicians, improve the working environment, and enhance clinical outcomes. The product portfolio encompasses equipment, medical devices and complete systems in interrelated areas such as:

- Medical Beds
- Patient Lifters
- Hygiene Systems
- Therapeutical Surfaces
- DVT Prevention
- Wound Healing
- Disinfection
- Diagnostics
Over the past 30 years, the HUTZ name has become synonymous with Quality. As market leader, our innovative range of hospital equipment has been developed in consultation with Healthcare Professionals, enabling us to create user-friendly equipment tailored to the care giver.

**Professional Reference**

**Ministry of Health and Social Services:**
Ministerial Bldg HarveyStr.
P/bag 13198
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**Central Medical Store:**
Chief Pharmacist:
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